# McDonald Hopkins

## Healthcare Transactions

McDonald Hopkins has an experienced healthcare transactions practice. We have executed hundreds of transactions for many types of healthcare facilities, providers, and other healthcare enterprises. Transactions include, but are not limited to, acquisitions and sales, mergers, joint ventures, recapitalizations, and reorganizations. Transaction sizes range from \$2 million to \$400 million in deal value.

Our services include pre-transaction planning, including tax and estate planning; pre-transaction due diligence to identify and mitigate potential deal issues and maximize enterprise value; transaction structuring; transaction due diligence; negotiation and documentation of transactions; structuring and documenting; transaction financings; governmental filings; assisting in post-closing matters.

Our team has executed transactions for a broad range of healthcare industry participants:

- Ambulance companies
- Autism centers
- Behavioral health facilities and providers
- Cancer treatment centers
- Clinical testing companies
- Concierge medicine practices
- Dialysis centers
- Generic manufacturers
- Healthcare billing and management companies
- Healthcare consulting companies
- Healthcare information technology companies
- Healthcare product vendors and distributors
- · Healthcare staffing companies
- Home health providers
- Hospices
- Hospitalist companies
- Hospitals and hospital systems
- Imaging and radiation oncology entities
- Laboratories
- · Lenders and investors involved in healthcare entities
- Life sciences companies
- · Locum tenens companies

- Long-term care facilities
- Medical device manufacturers
- MSOs
- Multi and single specialty clinics and groups
- Nutritional product manufacturers
- Occupational medicine providers
- Pain management facilities/practices
- Pharmaceutical product manufacturers, pharmaceutical distributorsand re-packagers, specialty pharmacies, institutional pharmacies, pharmacy benefit managers, andother pharmacyrelated enterprises
- Physical, speech, and occupational therapy companies
- Physicians in all specialties (private practice and academic), physician ventures and physician-owned facilities, and other healthcare professionals, including dentists, optometrists, podiatrists, and veterinarians
- · Provider-owned managed care organizations
- Sleep disorder clinics
- Substance abuse treatment facilities
- Surgery centers, urgent care centers, and other specialty facilities
- Telemedicine companies

## Our healthcare transaction team is here to help.

Connect with any of the following team members for information on healthcare transactions:

### **Elizabeth Sullivan**

Chair, Healthcare Practice Group esullivan@mcdonaldhopkins.com 216.348.5401

**Emily A. Johnson** Member, Healthcare Practice Group ejohnson@mcdonaldhopkins.com 312.642.1798

### Christal L. Contini

Chair, Mergers and Acquisitions Practice Group ccontini@mcdonaldhopkins.com 216.430.2020



A business advisory and advocacy law firm  $\ensuremath{\mathfrak{E}}$ 

www.mcdonaldhopkins.com