

Laboratory Industry Representation

Our National Laboratory Industry Practice, like our Pathology Practice, is one of the largest such legal practices in the country. Our clients include several hundred hospital laboratories (single hospitals to large systems), independent laboratories and other types of laboratories. We work with clinical, anatomic, molecular/ genomic, toxicology, and specialty laboratories.

The firm provides a full menu of services to our laboratory clients and our clients frequently engage us to assist them in significant strategic planning, transactional, compliance, hospital contracting, and other high stakes projects due to our depth of experience in the sector.

Our National Laboratory Industry Practice consists of lawyers dedicated to the laboratory sector. Our professionals are well-grounded in the unique issues that laboratories must navigate, as well as the opportunities available.

Our attorneys are also frequent contributors to laboratory publications and seminars, and co-develop education curriculum's with some of the leading national laboratory trade associations, seminar companies and publications.

McDonald Hopkins offers our laboratory clients a full range of legal services, including, but not limited to, the following:

- Accreditation and licensure
- Antitrust analysis and avoidance
- Benefits and qualified retirement plans
- Compliance and regulatory matters
- Data privacy and cybersecurity
- FDA issues, including laboratory developed tests and commercialization of such tests
- Financing
- Government contracting and government incentive program consulting
- HIPAA, including Business Associate Agreements
- Intellectual property protection
- Labor and employment matters
- Litigation
- Mergers, acquisitions, joint ventures, recapitalizations, and consolidations
- Network development
- Payer contracting
- Real estate and construction
- Reimbursement and payer investigations and disputes (including RAC, MAC, UPIC, TPE, and SMRC audits)
- Research and development (clinical research, material transfer and commercialization matters)
- Restructurings and workouts
- Risk management, including compliance plans
- Strategic planning under healthcare reform, including ACO positioning
- Tax matters
- Vendor contracting and other contract matters
- Venture development

Our healthcare team is here to help.

Be sure to connect with our attorneys speaking at the Executive War College this year:

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